

Delivering **Oil & Gas logistics** -  
**specialised service**  
when you **need it.**



## The Best Connections in the Oil & Gas Industry

Day after day, the DB Schenker Projects, Oil & Gas vertical's best minds put more than 100 years of experience to work to help our customers achieve success. We bring our people, capabilities and vision to better serve our customers' needs in this ever evolving industry.

### Our drive for success

We manage integrated end-to-end supply chains and offer our customers innovative, safe and cost efficient transport and logistics solutions. We are constantly enhancing the logistical process - locally, nationally and worldwide.

We have a presence in 140 countries around the world; with over 95,000 employees. We work in a worldwide network but operate locally. We believe in service excellence, safety, quality delivery and innovation. Our focus is on helping our customers to move their business forward, delivering on their commitments on time and on budget. These drivers have helped to make us the market leaders that we are today.

### Our network makes the world a little smaller



# Your Reliable Partner for the Oil & Gas Industry

**DB Schenker supports all segments of the Oil & Gas Industry - Upstream, Midstream and Downstream. We establish the most effective and efficient logistics solutions for your business needs - with global coverage and across all products.**

## DB Schenker Projects, Oil & Gas logistics know-how

The Oil & Gas Industry's importance to the world's functionality demands outstanding logistics. Our projects are on extended scales requiring the efficient channelling of sensitive and oversized cargo into some of the most challenging geographical locations around the globe. Our global team of DB Schenker experts provide effective and efficient logistics!

## With DB Schenker not only do you get experienced logistics services, you get much more

- | Safety first, with our QHSSE Programmes
- | Dedicated Account Teams with people who understand your business
- | KPIs with continuous improvement process
- | End-to-end supply chain solutions
- | Account Management - single point of contact for your global requirements
- | Regionally located competence centres and control tower methodology

## Your benefits at a glance

- | Integrated approach with global coverage and competencies across all modes (*Air, Ocean, Land, Rail, Contract Logistics/SCM*)
- | Dedicated and experienced specialists in key Oil & Gas locations
- | Knowledge and experience to provide project logistics and transport solutions for exceptional dimensioned and extremely heavy products
- | Tailored supply chain solutions to meet your requirements
- | Regionally located competence centres and control tower operations
- | Strategic network operations of customer fulfillment and spare parts centres
- | QHSSE controlled processes
- | Supply base management
- | Rig movements
- | Maritime and specialised services
- | 24/7/365 operations
- | End-to-end supply chain visibility
- | ISO compliant standards
- | IT solutions providing full visibility across the extended supply chain
- | Professional execution and implementation plans



# Complete Global Oil & Gas Supply Chain Management Solutions

We take the complexity out of executing Oil & Gas projects, streamlining the logistics processes to support you in completing your project on time. Each solution is customised to your needs. Whether it is a question of just-in-time deliveries, scheduling complex project movements, or procuring and transporting components, DB Schenker Oil & Gas experts will deliver for you.

## UPSTREAM



Exploration

## UPSTREAM



Drilling



### Air, Sea and Land

- Air/Sea/Land Freight
- Cargo 2000
- Globally Contracted Preferred Carrier Programme
- Scheduled Charter Flights
- ULD Build and Break
- Tailored, Multimodal Transport Solutions
- Integrated Pre- and Post-Carriage
- Efficient Capability Management
- Optimal Transit Times
- In-House Export Packing
- Container Loading and Bracing



### Maritime Support

- Vessel Agency Services
- Procurement Services
- Port Operations
- Meet and Greet
- Visa and Travel
- Lifting and Inspection
- Waste Management
- Husbandry Services
- Barging and Tug Boat
- Crew Management
- Chartering and Brokering
- Mob/Demob Vessels and Rigs



## MIDSTREAM



Production

## MIDSTREAM



Processing

## MIDSTREAM



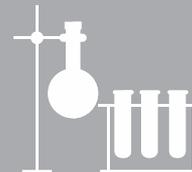
Transporting

## DOWNSTREAM



Refining

## DOWNSTREAM



Chemicals



### Project Management

- Project Implementation
- Project Execution
- Route Surveys
- Feasibility Studies
- Load/Route Optimisation
- Breakbulk Cargoes
- Transport Engineering
- Heavy Lift Load/Discharge Supervision
- Project Design and Development



### Specialised Services

- Land Rig Mobilisation
- Supply Base Operations
- Energy and Mining Support Services
- Supply Chain Design
- Container Hire/Management
- Multimodal Solutions
- Global Charter Operations

# Global Presence & Local Expertise



**Oil & Gas:**

- |                  |                |
|------------------|----------------|
| Adelaide         | Madrid         |
| Abu Dhabi        | Manila         |
| Antwerp          | Masan          |
| Auckland         | Maputo         |
| Balikpapan       | Marseille      |
| Bangkok          | Melbourne      |
| Batam            | Mexico City    |
| Beijing          | Milan          |
| Bergen           | Mobile         |
| Brisbane         | Montreal       |
| Budapest         | Moscow         |
| Bucharest        | Mumbai         |
| Buenos Aires     | Muscat         |
| Cairo            | Nairobi        |
| Calgary          | New Orleans    |
| Copenhagen       | Nouakchott     |
| Cape Town        | Norfolk        |
| Caracas          | Oslo           |
| Casablanca       | Paris          |
| Dammam           | Pemba          |
| Darwin           | Perth          |
| Doha             | Rio De Janeiro |
| Durban           | Santiago       |
| Edmonton         | Santos         |
| Guayaquil        | Sao Paulo      |
| Halifax          | Seoul          |
| Hannover         | Shanghai       |
| Ho Chi Minh City | Stavanger      |
| Istanbul         | St Petersburg  |
| Jakarta          | Tokyo          |
| Johannesburg     | Toronto        |
| Kuala Lumpur     | Vancouver      |
| Lima             | Walvis Bay     |
| London           | Xingang        |
| Luanda           | Yangon         |

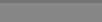


**DB Schenker Oil & Gas is teamed with dedicated and experienced specialists. With our global competence centres, you are well cared for around the world.**

**We operate multiple strategic locations around the world.**

We aim to support the Oil & Gas Industry in all locations and challenging environments, wherever our services are needed. Whether it is transporting spare parts and equipment through our global network, delivering oil well valves and drill pipe to onshore or offshore locations, rig mobilisations or catering services for your supply base; the DB Schenker Oil & Gas team is your guide and partner from beginning to end.



-  ABERDEEN
-  DUBAI
-  HOUSTON
-  ROTTERDAM
-  SINGAPORE
-  UNITED KINGDOM
-  NMEA
-  AMERICAS
-  CENTRAL EUROPE
-  APAC

**Map Legend**



Oil & Gas  
Control Tower Operations



Regional Projects,  
Oil & Gas Centres



Projects, Oil & Gas Network

### Compliance



As the Oil & Gas Industry continues to grow in global marketplaces, the emerging aspect of production and consumption of such goods means that logistics companies must have a clear understanding of the compliance issues that can arise.

DB Schenker holds itself to the highest standards of ethics and integrity - for our business and our customers. Providing policies and guidelines to protect ourselves and customers is key. To comply with domestic and international regulations, DB Schenker has developed a comprehensive Compliance & Ethics Programme. This programme is adhered to by all DB Schenker employees and associates so that our services are compliant for our protection and customer benefit.

All branches and departments must abide by the highest of standards, including the additions to our Logistics Code of Conduct as listed below. Additional training and guidance in all branches is available to assist employees, partners, associates and customers. Excelling to stand by ethical and integrity based services to best serve customers, suppliers, authorities, employees, associates and business partners is paramount to DB Schenker around the world and in all logistics categories. By adhering to these standards and Logistics Code of Conduct, we ensure that our company is compliant and that our customers, their products and the success of their business are secure.

#### Compliance Approach

- Mandatory compliance online courses: FCPA, Competition Compliance/Anti-Trust, Anti-Corruption, Business Ethics, DBS Code of Conduct including Supplier Code of Conduct and Due Diligence.
- HSSE vendor audit process for Top 15 vendors in each country + Level 4 compliance due diligence (performed by a specialised 3rd party) on all our agency agreements or Customs brokers.
- Member of Dow Jones Factiva Risk & Anti-Corruption (global compliance database).
- Detailed and strict Customer Entertainment policy.
- FCPA Boot Camp required for our Regional VP (once a year).
- Collaboration with Legal and Global Compliance Office.
- Compliance is part of any Country/Regional/ Global Management meetings.

### Health & Safety



Safety 1st! DB Schenker's working motto. Operating a zero tolerance towards accidents, DB Schenker works to ensure the highest standards of health and safety through its international logistics network.

DB Schenker has zero tolerance towards accidents and operates in a manner which ensures that high standards for Health & Safety are maintained globally. The Corporate Health & Safety Management System is mandatory for anyone dealing with DB Schenker, including subcontractors, contract workers and third parties. The Safety 1st Campaign is one initiated example to increase the internal awareness of Health & Safety during everyday operations. Besides creating awareness, its aim is to reduce, prevent and report accidents at DB Schenker. The Campaign centres on our Global Health & Safety Minimum Standards, better known as the Golden Safety Rules.

#### Occupational Health & Safety Focus

- **Accident Prevention:** Accident prevention occurs through regular safety risk assessments, safety audits, training, hazardous and near miss reporting. To learn from our mistakes in order to improve, we conduct root cause analysis, corrective action plans and distributions of "Safety Lessons Learned".
- **Health & Safety Performance:** Global Health & Safety statistics are annually reported and our Health & Safety KPIs support us in validating our Health & Safety Programme, identifying areas of improvement and further discussion throughout the Health & Safety network and local safety committees.
- **Health & Safety Awareness:** The importance of Health & Safety is well anchored at the forefront of our Top Management agenda with a clear demonstration of our zero tolerance towards accidents. Via our internal Health & Safety campaign and best practice sharing, we all support each other in our journey of creating a well established safety culture.
- **DB Schenker's Golden Safety Rules:** DB Schenker's Golden Safety Rules represent our dedication to prevent, reduce and ultimately eliminate accidents.

## Environment



At DB Schenker, environmental protection starts with its own environmental targets, to actively support its customers in achieving environmental targets.

Environmental and climate protection are major challenges that will need to be tackled now. DB Schenker handles this responsibility for its customers by offering customer advice and green solutions.

The environmental advantage at DB Schenker is based on an international network that finds smart ways to connect all modes of transportation – from trucks and freight trains to ships and aeroplanes. DB Schenker combines the strengths of all of these modes of transportation not only according to economic aspects, but also according to environmental aspects. Due to its integrated company structure, it can identify the right carrier mix for your global supply chain.

It also offers several individual climate-friendly measures, from training drivers on how to use energy-saving driving techniques to preventing empty stock movements by using the network-wide hub system.

### Eco Transparency

- Eco Operations
- Eco Consulting/Solutions
- Eco Procurement

DB Schenker works hand in hand with you on climate protection. Areas of responsibility and influence are outlined in in-depth consultations. DB Schenker works with you to first explore what measures can be used to cut your emissions and where, and then determines which of DB Schenker's internal measures can make an additional contribution to environmental protection. Your climate protection targets are supported directly by projects designed in collaboration. We offer you solutions that are intended primarily to help you improve your climate protection and pollutant footprint.

Whether you transport your goods by train, truck, ship or aeroplane, store them in our warehouses, or transship them at our terminals, you can save CO2 everywhere. We can also optimise your supply chains by intelligently linking together different kinds of transport because less energy consumed means far-reaching protection for the environment.

## Technology



Our simple-to-use and real time technology systems ensure you have accurate knowledge transparency at your fingertips.

### iTEAMS

iTEAMS is a fully integrated supply chain management solution offering on-demand visibility and inventory control. iTEAMS enables all stakeholders to work collaboratively on the same platform with a real-time warehouse inventory and order status visibility separately on each project. Our IT solutions goal is to empower our customers with the information and process they need, when they need it. Our online system iTEAMS is designed for the Oil & Gas Industry and provides a consolidated interface to all DB Schenker logistics - from air and ocean freight, to combined land transportation. In short, we supply the leading technology and put it to work seamlessly and securely for your logistics needs.

### The management tools from DB Schenker provide

- **Order management and status visibility:** full inventory visibility and control across all origins and project locations.
- **Vendor compliance:** system generated notifications to vendors, customers, Control Tower when booking/cargo readiness date approaching and over-due, and pro-actively monitored by DB Schenker.
- **Exception management:** systematic monitoring of vendor activities.
- **Order management:** customer EDI integration for PO uploads and EDI messages back to customer system as needed.
- **Booking and document management:** auto-generate and upload commercial invoices (standard or consolidated invoices), packing list, certificates of origin and other commercial documents.
- **KPIs:** Key Performance Indicators measure all events through the transportation process to delivery commitments.
- **Real time, on demand visibility:** end-to-end supply chain visibility to shipments, containers, orders, items and your entire inbound inventory.
- **Warehouse inventory and control visibility:** on-demand reporting, shared reports, smart alerts, integration with DB Schenker's Air and Ocean Transport Management System (TMS), Carrier schedules and EDI.

# DB Schenker, Your Best Choice for a Global Integrated Logistics Partner

DB Schenker is always ready to deliver with dedicated, experienced Oil & Gas specialists in 140 countries around the world.

## We offer specialised logistics and support

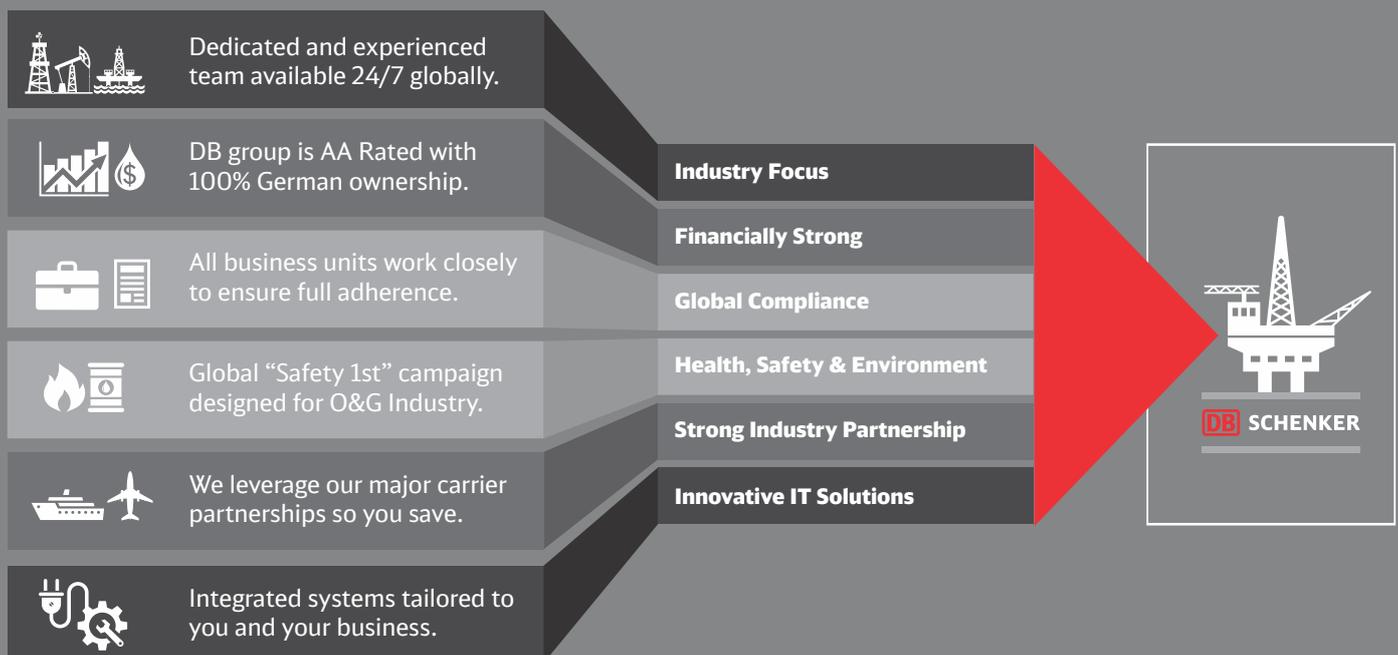
Our network ensures that each shipment is handled by DB Schenker from multiple points of origin to multiple destinations worldwide. We offer specialised logistics and support for Oil & Gas projects, providing the know-how and experience to ensure your projects' success.

Our specialists work with you to take the complexity out of executing your Oil & Gas logistics projects to streamline the process for you and ensure your project is completed on time. We aim to provide our customers with high quality, consistent experiences from before the first shipment is even scheduled or project is started.

## Six reasons global Oil & Gas brands around the world choose DB Schenker to rely on for their mobility and logistics requirements

- Commitment to QHSSE standards
- Strategically located competence centres
- Integrated approach with global coverage and competencies across all modes (*Air, Ocean, Land, Rail, Contract Logistics/SCM*)
- Rig movements
- Maritime and specialised solutions
- End-to-end supply chain visibility
- Control tower methodology for onshore and offshore energy operations

## A Value-Driven Partner



# DB Schenker Commitments



	<b>SAFETY</b>
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Safety is of paramount importance to us because it involves our people, our largest asset. We look out for each other and take care of people. We understand that this also involves the environment in which they work, so we encourage sustainable behaviour and improved education on safety issues.

	<b>EXCELLENCE</b>
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By going further, more than the extra mile, we are able to outperform our competitors. Above all, we value our people and invest in their skill development so that collectively, as a team, we can achieve excellence. We reward our people on our company successes. We are proud of our ability to service our clients and deliver on our company promises.

	<b>INNOVATION</b>
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By encouraging creativity and the development of individual talents, our teams can develop new solutions and ideas that improve performance and deliver better results for our clients. We value and reward innovation that improves safety and service.

	<b>ACCOUNTABILITY</b>
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Our teams work together by keeping promises to each other and to our clients. We choose to be accountable for our commitments and promises. We take responsibility for our actions. We consistently aim for improvement.

	<b>TEAMWORK</b>
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Our teams know that collaboration produces the best results. We work together so that we can win together. Our common goals drive us to our company successes. In everything we do, we align our goals within our teams for the greater good of the company, and as a result, to add significant value to our clients' expectations.



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