No other provider of Land Transport services links so many places in Europe as DB Schenker Logistics.

**Competitive advantage**
- Fully integrated network with 320 operational branches
- 700 offices (including sales offices) in 36 countries with own national organizations
- 100 mio. shipments in 2016
- Own fleet with 2,500 trucks and 22,000 loading units
- Daily departures to all European terminals
- Approx. 32,000 scheduled services per week
- Defined door-to-door lead times
- Tracking tools

**Best Practise:**
Transfer of know-how and service competence from Europe to overseas regions. Example: Asia Landbridge

**Asia Landbridge**
- One of the most extensive cross border road transportation services available
- Access throughout Singapore, Malaysia, Thailand, Cambodia, Laos, Vietnam, Myanmar, China and Nepal
- Established offices and transit hubs at key cross border locations and in major countries/cities combined with our national distribution network

**DB Schenker Land Transport is offering a broad variety of automotive solutions.**

**Transport Logistics**
- Optimised procurement logistics
- Inter-plant shipments
- Distribution of spare parts
- Combined transports
- JIT/JIS transports

**Networks**
- Multi-modal solutions
- Pan-European and global approaches
- Customized solutions throughout the supply chain

**Concepts**
- Cross-Dock concepts with Center of Gravity analysis
- Advice & Analysis: data collection, analysis, optimization, tender process, service provider selection
- Standardised or individual IT solutions and implementation support for the branches
DB Schenker and DB Cargo provide pan-european Rail Services for OEMs and suppliers.

Our network meets the requirements of the Automotive industry
- More than 250 trains a day connect OEM’s production plants and suppliers with their markets
- Individual and intermodal transport concepts steered from one single source
- Integration of different partners and additional logistics services
- Flexibility and quality through use of innovative special equipment
- Connection of Russia and China to the European network

DB Schenker has rail-expertise in different segments and is, moreover, offering additional services:

Components
- Integrated Component logistics
- Focus on European supplier and interplant logistics

Finished Vehicles
- Integrated Finished Vehicle logistics
- Focus on European Outbound logistics and distribution

Logistic services
- Terminals: Trans-shipment and short term storage
- Additional value added services on vehicle terminals (e.g. PDI)
- Organization of door-to-door solutions by steering pre- and onward carriage

Advantages of combined transports
- Individual benefit of each transport mode
- Low environmental impact
- Relief of road traffic
- High transport safety
OEM solutions: extensive services in production, fulfilment and aftermarket logistics.

**Production Logistics**
- Packaging design, re-packing, re-work, quality checks
- Postponement services
- Sequencing, light/low tech assembly
- Containers/empties/yard management
- JIT/JIS/KANBAN/eKANBAN/direct delivery
- Time window management

**CKD/SKD Logistics**
- Deliver complete or part-by-part car sets into new market production plants
- Specialized packaging material and packing process/Packaging engineering
- Unpacking and sequencing operations at production site
- Tear-down and skids for fixing and transporting bodies for SKD
- Modular sourcing and integrated light assembly
- Documentation, coordination and customs clearance
- Optional integrated transport services

**Finished Vehicles Logistics**
- Service centers directly connected to harbor
- Optional car storage on 24/7 secured areas
- PDI (pre-delivery inspection) centers for storage and repair of vehicles, retro-fittings, waxing, etc.
- VMS (Vehicle Monitoring System): tracking vehicles from production site to dealership
- Optional integrated transport services

**Aftermarket Logistics**
- Spare parts distribution
- Distribution centers with spare parts specific requirements
- Transport control for overall supply chain
- Return management
- Innovative IT-processes e.g. SAP/LES
- Claim management
Supplier solutions: Meeting customer demands during every supply chain phase.

**Inbound Management**
- Order placement
- Route orders
- Manage LSP (transport orders)
- Performance monitoring
- Premium freight process
- Time window management

**Inventory Management**
- SKU level control
- Shipment and order status
- Stock allocation
- VMI concepts
- Order validation
- Split orders
- Title transfer
- Orders/Call offs
- Transportation orders

**Production Logistics**
- Goods receiving
- Labeling
- Repacking
- Storage and picking
- Line side delivery
- Supermarket deliveries
- Empties management
- Put away and storage
- Outbound

**Distribution Center Management**
- Global, regional, national and/or local distribution centers
- Multi-client environment
- Bonded warehouse activities
- VMI integration
- Value added services

**Aftermarket Logistics**
- Global, regional, national and/or local distribution centers
- Returns management
- Labeling
- Container/Empties management
- Various value added services
Strong global network for automotive – Air Freight solutions.

Air Freight
- No. 3 worldwide
- Global presence with 700 sites worldwide
- Worldwide network with regional hubs
- Organization of “door-to-door” transports
- 1,200 dedicated charter flights p. a.
- 1.2 mio. t air freight volume (exports) 2016

Time-defined, individual Air Freight products – DB SCHENKERSky
- Door-to-door service for the entire supply chain for – securing production at destination (OEM) – continuity of production at origin (supplier) – time sensitive and high value goods
- Special solutions: charter, finished vehicle transports, e. g. for fairs and exhibitions, and spare part emergency runs (VOR)

DB SCHENKERSky products attractive for automotive customers
- DB SCHENKERSjetcargo
- DB SCHENKERSjetexpress

DB SCHENKERSkybridge: Intelligent linking of transport modes.
By a smart combination of Air and Ocean Freight DB SCHENKERSkybridge cuts the transport time by 30 to 50 percent compared to straight Ocean Freight, while it reduces CO₂-emissions by up to 50 percent versus shipping goods the entire distance via Air Freight.
Short and deep sea shipping – Ocean Freight solutions.

**Ocean Freight**
- No. 3 worldwide
- Global presence with 600 sites worldwide
- Organization of “door-to-door” transport services
- LCL services with 700 direct connections
- 2.0 mio. TEU (exports) ocean freight volume in 2016

DB SCHENKEROcean offers ocean transport for inbound, outbound, and after sales logistics via short and deep sea shipping.

**DB SCHENKEROcean products attractive for automotive customers**
- DB SCHENKERCcombine – LCL
- DB SCHENKERScombi
- DB SCHENKERSrock

**DB SCHENKERSkybridge: Intelligent linking of transport modes.**
By a smart combination of Air and Ocean Freight DB SCHENKERSkybridge cuts the transport time by 30 to 50 percent compared to straight Ocean Freight, while it reduces CO₂-emissions by up to 50 percent versus shipping goods the entire distance via Air Freight.

**Customer consolidation/FCL/LCL for the entire supply chain from door to door**
- Procurement Logistics
- SKD/CKD
- RoRo (Roll on – Roll off) finished vehicles logistics
- After sales and reverse logistics