

## Fuel adjustment rules and the algorithm for determining the percentage of the fuel correction ratio for international land shipments

- 1. Fuel adjustment is the formula of automatic modification of the remuneration of a logistics operator for transport services performed in accordance with the price changes of diesel oil independent of the logistics operator.
- 2. Applied by Schenker sp. z o.o. the fuel adjustment formula is characterized by the following rules:
  - 2.1. The fuel correction reflects changes in fuel prices.
  - 2.2. The current fuel price level is determined based on wholesale diesel oil prices at PKN Orlen and Grupa LOTOS, which allows for actual reference to changes in fuel prices on the Polish market, without taking into account the impact of gas station margins in individual parts of Poland on the dynamics of average fuel prices.
  - 2.3. Determination of the average price of fuel takes place on a monthly basis.
  - 2.4. The fuel correction mechanism works both at increases and at fuel price reductions, which results in an increase or decrease of the price for the shipment service in relation to the price in previous periods.
  - 2.5. Changes to the current value of the indicator are not made at each change of the fuel price, but only after exceeding the specified sensitivity threshold.
  - 2.6. The fuel correction is shown on the invoices of Schenker sp. z o.o. as a separate item, which allows the client to closely observe its impact on logistics costs.
- 3. Algorytm ustalania wartości wskaźnika korekty paliwowej.
  - 3.1. The value of the fuel cost adjustment ratio is evaluated monthly and is applicable for the whole month.
  - 3.2. The value of the fuel cost adjustment ratio for the following month is published on the wesite www.dbschenker.pl\_on 22nd calendar day of the previous month (e.g the ratio for September is published about 22nd August). If above mentioned date falls on the bank holiday, value of the fuel cost adjustment ratio is presented on the first working day after bank holiday.
  - 3.3. Except cases described in point 3.4 of this regulation, the average diesel oil price in a given month is calculated as weighted average wholesale price of 1 m3 diesel oil in Polish refineries: price at PKN Orlen constitutes 82% and the price at LOTOS Group 18%, and is taken from period:
    - from 21st day of previous month;
    - to 20nd day of current month;
  - 3.4. For shipments to / from the following countries: **Finland, Norway** and **Sweden** in the months: **December, January** and **February**; to determine the value of the fuel correction ratio, the average wholesale price of winter diesel oil per 1 m3 is assumed: Arctic diesel oil 2 Orlen (82%) and diesel oil I Z-40 Lotos (18%) from the period:
    - from the 21st of the previous month;
    - by the 20th day of the current month;



- 3.5. The average base price is 2.791 PLN/m3.
- 3.6. Change of the value of fuel cost adjustment ratio is applied when average fuel price differs from base price more than 6% (or its multiple).
- 3.7. Exceeding each threshold of 6% will result in changing value of fuel price ratio by 1.5% (or its multiple)

Diesel fuel oil price in [ PLN/m3 ]		Adjustment Index %
from	to	
1 783	1 950	-7,50%
1 951	2 118	-6,00%
2 119	2 286	-4,50%
2 287	2 454	-3,00%
2 455	2 622	-1,50%
2 623	2 791	0,00%
Base price: 2.791 zł		0,00%
2 791	2 959	0,00%
2 960	3 127	1,50%
3 128	3 295	3,00%
3 296	3 463	4,50%
3 464	3 631	6,00%
3 632	3 799	7,50%
3 800	3 967	9,00%
3 968	4 135	10,50%
4 136	4 303	12,00%
4 304	4 471	13,50%
4 472	4 639	15,00%
4640	4807	16,50%
4808	4975	18,00%
4976	5143	19,50%
5144	5311	21,00%
5312	5479	22,50%
5480	5647	24,00%
5648	5815	25,50%
5816	5983	27,00%
5984	6151	28,50%

3.8. Amount of the fuel cost adjustment in land international business is calculated with the appropriate index and based on shipment freight amount (without additional services). The index used to carry out settlements is determined as a date of currency rate exchanged applied for base rate settlement.

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- 4. The changes in the fuel correction ratio determined on the basis of the above algorithm do not constitute a change to this standard document.
- 5. Schenker Sp. z o.o. as of 2020/03/25, until revoked, introduces special rules of determining fuel correction ratio by introducing minimum (not less than) fuel correction ratio in the amount applicable as in March 2020, i.e. determined on the basis of average wholesale fuel price = 3 839 PLN/1m3.
  - 5.1. At the same time, for shipments to/from countries listed in point 3.4, during the validity period specified in point 3.4, special rules are introduced as of 2020/03/25 to determine the fuel correction ratio by introducing a minimum (not less than) fuel correction ratio valid as in December 2019, i.e. determined on the basis of the average wholesale price of winter fuel = 4258 PLN/1m3
- 6. Schenker sp. z o.o. is entitled to amend or revoke it in this standard document at any time, or to revoke it and issue a new one, bearing in mind changes in the scope or organization of services provided, changes in the costs of providing services or changes in applicable law.